



KEYNOTE SPEAKING DESCRIPTIONS

Are you looking to motivate your group and enhance their professional development?

Nancy Stampahar's energy, enthusiasm and compassion to help people grow truly shine when she takes the stage. Nancy cares, and it shows. Over the years, she has gained incredible knowledge and experiences, which she eagerly and sometimes, candidly, shares in her presentations. She has become known for engaging and inspiring her audiences. She gets them thinking and gives them practical insights so they can take action when they leave.

Silver Lining Solutions® offers keynote speaking in six different areas of expertise. The content, length and cost of each presentation vary according to the scope and needs of our clients. Although, the length of each keynote presentation is usually between 30 and 90 minutes. We customize each presentation to help clients achieve the results they want. Give your audience a worthwhile experience that will enhance their skill sets and either expand or refresh their knowledge. Give us a call today if you want to energize and inspire your audience!

Below are examples of keynotes that Nancy presents. There are many other possibilities that can be designed just for your unique audience and desired topic. Please see the organizational training page for more information on the Silver Lining Solutions® six different areas of expertise.

“Embracing Adversity and Change”

Are you resisting or embracing change? Change happens. It happens everyday, and it's not going to stop. How we react and adapt to our challenging times; and more importantly, how we bounce back afterwards will determine our future outcomes and attitudes. This presentation will help you become more open to change and more resilient because of it.

“Assert Yourself...Assertiveness Skills for Managers”

Do you approach your employees like a runaway truck or like an ostrich who hides in the sand? As a manager, it's your job to assert your authority. That is, to appropriately assert your authority that holds a positive, respectful influence. This presentation will help you become a stronger, more effective manager to be certain your employees meet and exceed your expectations.

“Resolving Conflict in the Workplace”

Who's causing your conflicts, you or the other person? There are four ways we all contribute to conflicts, and we all respond differently to conflicts. Success in business, and in any area of our lives, is directly dependent on our ability to communicate and resolve conflicts. This presentation will provide practical insights, phrases and conflict resolution applications that can reduce frustrations and improve performances both professionally and personally, no matter how difficult someone may be.

Nancy Stampahar, founder of Silver Lining Solutions®, is an author, consultant, speaker and trainer. Her business provides professional development training and keynote speaking services.

Please visit: www.silverliningsolutions.com.



“Life Management: You Are the Leader of Your Life!”

Sure, you're managing your work life well. But are you managing your personal life just as well? Are you leading your life, or letting it and everyone boss you around? This presentation offers a holistic approach to discover how you live your life and if you are reaching your greatest potential or merely accepting the status quo. You will leave with your own personal assessment of your life as well as the inspiration to move you into action. Take the lead today!

“Culture Shock: The Sustainable Organization”

Ready to make your organization self-sustainable but feel you're in conflict between being mission- driven and business-oriented? Turning your human capital from being an expense into an asset requires a new organizational culture strategy. Organizational growth and sustainability mean you have to align skill sets and competencies with your new strategic plan. This hands-on presentation helps you discover the critical components of a culture strategic plan and some organizational development best practices to address employee recruitment and retention. You will also learn how to evolve your organization's personality into financial success.

“Super Worker to Supervisor, Now What?”

More than 50% of a supervisor's time is spent managing people and making decisions every day that affect profits, productivity, service levels, as well as attitudes and morale. Whether you were hired as a new-hire for a company or went from being your peer's pal to their boss, come discover what it takes to be an effective supervisor in today's workplace. This presentation will show you how to become a take-charge leader that will bring you, your team and organization success.

“Empowering Teams to Peak Performances”

Does your team learn and pull together or blame and tear apart? A collaborative team wins. High-performance teams do take time to nurture and evolve. It is up to team leaders to empower and praise their players. It is up to team players to play fair and be respectful. This presentation will help you cultivate a team environment that works well together and has fun too!

“Generational Differences”

Why is there such disconnect amongst employees these days? One of the primary reasons is due to the fact that four generations, which span over 60 years, are now working together in America. These very different populations have unique needs and expectations. While it may be frustrating working with different generations, the differences can be energizing when embraced. This presentation will help you understand and respect each unique set of differences. But more importantly, it will show you how to effectively get along and work well together.

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BECAUSE EVERY DAY IS AN OPPORTUNITY

“Gaining Confidence to Gain the Money”

You have a fantastic mission. You have an extensive donor list. And, you don't ask for the donation. The number one reason fundraisers do not receive a donation is because they do not ask for it. Building your self-confidence is the key to gaining the money. This presentation will help you develop the assertiveness skills to make your points clearly, confidently and persuasively. Get ready to assert yourself!

“Networking and Cold Calling Techniques to Gain Donors”

Getting out there in a room full of strangers and making cold calls to even more strangers takes a great deal of courage. Turning those interactions into donations requires effective techniques. This presentation will help you strategize your approaches to the challenging requirements of fundraising. Get ready to turn those dreaded moments into welcomed excitement.

WHAT SOME OF OUR PARTICIPANTS HAVE SAID

Keynote Comments: “Will be more mindful of planning how to interact with new donors (percentage idea). Useful for work, self-help, excellent speaker. A new way of approaching potential donors. Upbeat and interesting. Very engaging speaker.”

“Creative Sales Strategies for the Development Officer”, Association of Fundraising Professionals Participants

What were the best things about the program? “Facilitator and information she presented; no nonsense – common sense; facilitator made everyone feel welcome – excellent! Congenial, easy to listen to speaker.”

“Gaining Confidence to Gain the Money”, Carnegie Library Foundation Participants

Conference Comments: “Speaker dynamic. Very upbeat, interactive. Good examples, informative. I feel I can put into practice what was presented. Excellent presentation. Practical and applicable. Kudos to the presenter.

“Leadership & Supervisory Development”, Pittsburgh Area Radiology Managers Symposium Participants

Which part of the program was most valuable to you? “Good tools and handouts. Communication strategies and suggestions. Personal insights to my behavior. Got some good techniques.”

“Resolving Conflict in the Workplace”, Pittsburgh Human Resources Association Participants

Keynote Comments: “Thank you again so much for last night. You were terrific. You were so inspirational that I got up this morning, early, made a healthy breakfast, packed a healthy lunch and drove to work leisurely versus the harried nature that typically starts each day. Thank you. My challenge is to remember how nice the morning was today and be good to me by doing that each day.....thank you!!!!!!!!!!!! / Last night's presentation was VERY insightful – thanks, Nancy. I've already told several people today that I learned that I AM THE LEADER OF MY LIFE!”

“Life Management – You Are the Leader of Your Life!”, Executive Women International Participants

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